



# of Events	April-14 Actual	April-14 Budget	April-14 Variance	YTD Actual	YTD Budget	YTD Variance
Concerts	2	1	1	19	18	1
Family Shows	2	2	0	4	4	0
Feld Shows				7	7	0
U of L Men's Basketball				23	23	0
U of L Women's Basketball				19	17	2
U of L Women's Volleyball				7	9	(2)
Sporting Events	3	0	3	3	0	3
Meetings/Banquets	2	3	(1)	24	25	(1)
Other Events	3	1	2	3	1	2
Total	12	7	5	109	104	5

April Ticketed Events

- Brantley Gilbert
- Billy Joel
- Monster Jam
- Cirque Du Soleil Michael Jackson
- NCAA Women's Basketball Regional

*AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING APRIL 30, 2014
FISCAL YEAR ENDING JUNE 30, 2014*

	<u>April-14 Actual</u>	<u>April-14 Budget</u>	<u>April-14 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	736,214	332,720	403,494	4,743,252	4,164,480	578,772
Premium Seating	134,908	75,000	59,908	920,523	687,000	233,523
Food and Beverage, Merchandise	147,303	155,523	(8,220)	2,491,370	2,495,208	(3,838)
Event Revenue	498,425	279,564	218,861	3,274,921	2,939,886	335,035
Parking	0	7,917	(7,917)	79,254	79,170	84
Other Income	5,479	1,167	4,312	43,033	11,713	31,320
Gross Operating Revenue	1,522,329	851,891	670,438	11,552,352	10,377,457	1,174,895
Event Expenses	715,514	267,471	(448,043)	3,482,885	2,670,685	(812,201)
Food and Beverage, Merchandise - U of L Share	4,052	8,559	4,507	640,690	731,525	90,835
Other Expenses	11,461	4,500	(6,961)	54,711	41,220	(13,491)
Event Operating Expenses	731,027	280,530	(450,497)	4,178,286	3,443,430	(734,856)
Net Revenue	791,303	571,361	219,942	7,374,065	6,934,027	440,038
Indirect Expenses						
Administration	442,371	381,641	(60,730)	3,777,273	3,904,717	127,444
Utilities	120,458	116,892	(3,566)	1,075,730	1,091,418	15,688
Insurance	48,008	26,292	(21,716)	309,931	262,916	(47,015)
Management Fee	40,600	40,600	0	406,000	406,000	0
Total Operating Expenses	651,436	565,425	(86,011)	5,568,933	5,665,051	96,118
Net Operating Profit * (LOSS)	139,867	5,936	133,931	1,805,132	1,268,976	536,156

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	May-14 <u>Actual</u>	May-14 <u>Budget</u>	May-14 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	1	1	0	20	19	1
Family Shows				4	4	0
Feld Shows	6	6	0	13	13	0
U of L Men's Basketball				23	23	0
U of L Women's Basketball				19	17	2
U of L Women's Volleyball				7	9	(2)
Sporting Events				3	0	3
Meetings/Banquets	2	3	(1)	26	28	(2)
Other Events	4	1	3	7	2	5
Total	13	11	2	122	115	7

May Ticketed Events

- R Kelly
- Ringling Brothers Barnum & Bailey Circus

AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING MAY 31, 2014
FISCAL YEAR ENDING JUNE 30, 2014

	<u>May-14</u> <u>Actual</u>	<u>May-14</u> <u>Budget</u>	<u>May-14</u> <u>Variance</u>	<u>YTD</u> <u>Actual</u>	<u>YTD</u> <u>Budget</u>	<u>YTD</u> <u>Variance</u>
Event Revenue						
Arena Rent	364,013	252,720	111,293	5,107,265	4,417,200	690,065
Premium Seating	3,145	12,000	(8,855)	923,668	699,000	224,668
Food and Beverage, Merchandise	44,018	78,715	(34,697)	2,535,388	2,573,923	(38,535)
Event Revenue	86,623	183,639	(97,016)	3,361,544	3,123,525	238,019
Parking	11,148	7,917	3,231	90,402	87,087	3,315
Other Income	983	1,167	(184)	44,016	12,880	31,136
Gross Operating Revenue	509,931	536,158	(26,227)	12,062,282	10,913,615	1,148,667
Event Expenses	262,831	194,681	(68,150)	3,745,717	2,865,366	(880,351)
Food and Beverage, Merchandise - U of L Share	463	1,788	1,325	641,153	733,313	92,160
Other Expenses	178	720	542	54,889	41,940	(12,949)
Event Operating Expenses	263,472	197,189	(66,283)	4,441,759	3,640,619	(801,140)
Net Revenue	246,458	338,969	(92,511)	7,620,524	7,272,996	347,528
Indirect Expenses						
Administration	374,656	397,141	22,485	4,152,361	4,301,858	149,497
Utilities	112,137	101,392	(10,745)	1,187,867	1,192,810	4,943
Insurance	40,998	26,292	(14,706)	350,929	289,208	(61,721)
Management Fee	40,600	40,600	0	446,600	446,600	0
Total Operating Expenses	568,392	565,425	(2,967)	6,137,757	6,230,476	92,719
Net Operating Profit * (LOSS)	(321,933)	(226,456)	(95,477)	1,482,767	1,042,520	440,247

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2013-2014
AS OF THE PERIOD ENDING MAY 31, 2014
FOR FISCAL YEAR END JUNE 30TH 2014*

	2013-2014	2013-2014	
	<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	5,580,856	4,857,680	723,176
Premium Seating	1,020,428	849,000	171,428
Food and Beverage, Merchandise	2,701,704	2,810,281	(108,577)
Event Revenue	3,432,359	3,267,400	164,959
Parking	105,362	95,000	10,362
Other Income	312,240	254,500	57,740
Gross Operating Revenue	13,152,949	12,133,861	1,019,088
Event Expenses	4,152,342	3,279,123	(873,219)
Food and Beverage, Merchandise - U of L Share	732,916	713,763	(19,153)
Other Expenses	57,760	50,940	(6,820)
Event Operating Expenses	4,943,018	4,043,826	(899,192)
Net Revenue	8,209,932	8,090,035	119,897
Indirect Expenses			
Administration	4,602,768	4,726,235	123,467
Utilities	1,306,156	1,309,702	3,546
Insurance	387,661	315,500	(72,161)
Management Fee	487,200	487,200	0
Total Operating Expenses	6,783,784	6,838,637	54,853
Net Operating Profit / (Loss)*	1,426,147	1,251,398	174,749

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

Forecast reflects the rescheduling of Miley Cyrus and Paul McCartney into the next fiscal year.