



# of Events	Feb-13	Feb-13	Variance	YTD	YTD	Variance
	Actual	Budget		Actual	Budget	
Concerts	2	2	0	12	12	0
Family Shows	1	0	1	3	2	1
Feld Shows			0	7	7	0
U of L Men's Basketball	3	3	0	19	19	0
U of L Women's Basketball	5	5	0	17	15	2
U of L Women's Volleyball			0	13	10	3
Sporting Events	0	0	0	5	3	2
Meetings/Banquets	2	3	(1)	18	19	(1)
Other Events			0	1	1	0
Total	13	13	0	95	88	7

February Ticketed Events

- The Who
- Luke Bryan
- WWE Smackdown
- 3 Louisville Men's Basketball Games
- 5 Louisville Women's Basketball Games

*AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING FEBRUARY 28, 2013*

	<u>Feb-13 Actual</u>	<u>Feb-13 Budget</u>	<u>Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>Variance</u>
Event Revenue						
Arena Rent	571,107	540,950	30,157	3,296,992	3,315,091	(18,099)
Premium Seating	118,042	80,000	38,042	562,218	345,000	217,218
Food and Beverage, Merchandise	347,009	310,209	36,800	2,155,327	1,744,435	410,892
Event Revenue	467,842	336,766	131,076	2,081,932	2,041,878	40,054
Parking	6,750	6,250	500	46,200	50,000	(3,800)
Other Income	3,345	18,617	(15,272)	60,029	148,933	(88,904)
Gross Operating Revenue	1,514,095	1,292,792	221,303	8,202,698	7,645,337	557,361
Event Expenses	338,583	306,429	32,154	2,099,841	2,009,542	90,299
Food and Beverage, Merchandise - U of L Share	110,144	107,396	2,748	451,846	519,519	(67,673)
Parking	0	6,250	(6,250)	0	50,000	(50,000)
Other Expenses	6,913	4,800	2,113	31,841	20,700	11,141
Event Operating Expenses	455,640	424,875	30,765	2,583,528	2,599,761	(16,233)
Net Revenue	1,058,455	867,917	190,538	5,619,170	5,045,576	573,594
Indirect Expenses						
Administration	439,525	338,382	101,143	2,559,992	2,764,921	(204,929)
Utilities	139,998	110,000	29,998	818,523	785,415	33,108
Insurance	16,917	20,360	(3,443)	134,513	162,873	(28,360)
Management Fee	40,000	40,000	0	320,000	320,000	0
Total Operating Expenses	636,440	508,742	127,698	3,833,029	4,033,209	(200,180)
Net Operating Profit * (LOSS)	422,014	359,175	62,840	1,786,141	1,012,367	773,775

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2012-2013
FOR THE PERIOD ENDING FEBRUARY 28, 2013*

	<u>2012-2013</u> <u>Forecast</u>	<u>2012-2013</u> <u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	5,106,069	4,908,250	197,819
Premium Seating	904,887	635,000	269,887
Food and Beverage, Merchandise	2,898,931	2,411,512	487,419
Event Revenue	3,235,392	3,256,629	(21,237)
Parking	52,950	75,000	(22,050)
Other Income	64,654	223,400	(158,746)
Gross Operating Revenue	12,262,883	11,509,791	753,092
Event Expenses	3,484,045	3,291,624	192,421
Food and Beverage, Merchandise - U of L Share	688,074	638,583	49,491
Parking	31,250	75,000	(43,750)
Other Expenses	52,044	38,100	13,944
Event Operating Expenses	4,255,413	4,043,307	212,106
Net Revenue	8,007,469	7,466,484	540,985
Indirect Expenses			
Administration	4,507,502	4,320,270	187,232
Utilities	1,328,375	1,265,000	63,375
Insurance	287,825	244,313	43,512
Management Fee	480,000	480,000	0
Total Operating Expenses	6,603,702	6,309,583	294,119
Net Operating Profit * (LOSS)	1,403,767	1,156,901	246,866

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connector