



# of Events	Apr-13 <u>Actual</u>	Apr-13 <u>Budget</u>	Apr-13 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	2	2	0	18	17	1
Family Shows	2	2	0	5	4	1
Feld Shows	6	7	(1)	13	14	(1)
U of L Men's Basketball			0	21	21	0
U of L Women's Basketball			0	17	15	2
U of L Women's Volleyball			0	13	10	3
Sporting Events			0	8	6	2
Meetings/Banquets	2	3	(1)	22	25	(3)
Other Events	2	0	2	3	1	2
Total	14	14	0	120	113	7

April Ticketed Events

- Fleetwood Mac
- Jason Aldean
- Ringling Bros. Barnum and Bailey Circus
- PBR
- Thunder over Louisville

*AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING APRIL 30, 2013*

	<u>Apr-13 Actual</u>	<u>Apr-13 Budget</u>	<u>Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>Variance</u>
Event Revenue						
Arena Rent	438,316	378,375	59,941	4,307,748	4,363,417	(55,669)
Premium Seating	180,687	80,000	100,687	943,288	530,000	413,288
Food and Beverage, Merchandise	215,129	158,086	57,043	2,791,154	2,214,816	576,338
Event Revenue	506,823	401,193	105,630	3,258,940	2,866,360	392,580
Parking	0	6,250	(6,250)	71,592	62,500	9,092
Other Income	0	18,617	(18,617)	65,832	186,166	(120,334)
Gross Operating Revenue	1,340,955	1,042,521	298,434	11,438,554	10,223,259	1,215,295
Event Expenses	584,606	348,260	236,346	3,133,097	2,902,696	230,401
Food and Beverage, Merchandise - U of L Share	18,621	22,506	(3,885)	714,061	542,025	172,036
Parking	0	6,250	(6,250)	0	62,500	(62,500)
Other Expenses	8,799	4,800	3,999	51,621	31,800	19,821
Event Operating Expenses	612,026	381,816	230,210	3,898,779	3,539,021	359,758
Net Revenue	728,929	660,705	68,224	7,539,774	6,684,238	855,536
Indirect Expenses						
Administration	357,419	329,157	28,262	3,370,863	3,444,136	(73,273)
Utilities	92,780	110,000	(17,220)	1,013,776	1,021,249	(7,473)
Insurance	16,917	20,360	(3,443)	170,463	203,593	(33,130)
Management Fee	40,000	40,000	0	400,000	400,000	0
Total Operating Expenses	507,116	499,517	7,599	4,955,101	5,068,978	(113,877)
Net Operating Profit * (LOSS)	221,813	161,188	60,626	2,584,673	1,615,260	969,413

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2012-2013
FOR THE PERIOD ENDING APRIL 30, 2013*

	<u>2012-2013</u>	<u>2012-2013</u>	<u>Variance</u>
	<u>Forecast</u>	<u>Budget</u>	
Event Revenue			
Arena Rent	4,982,384	4,908,250	74,134
Premium Seating	975,197	635,000	340,197
Food and Beverage, Merchandise	3,049,039	2,411,512	637,527
Event Revenue	3,728,997	3,256,629	472,368
Parking	71,592	75,000	(3,408)
Other Income	64,957	223,400	(158,443)
Gross Operating Revenue	<u>12,872,166</u>	<u>11,509,791</u>	<u>1,362,375</u>
Event Expenses	3,826,507	3,291,624	534,883
Food and Beverage, Merchandise - U of L Share	710,661	638,583	72,078
Parking	18,750	75,000	(56,250)
Other Expenses	57,709	38,100	19,609
Event Operating Expenses	<u>4,613,627</u>	<u>4,043,307</u>	<u>570,320</u>
Net Revenue	<u>8,258,539</u>	<u>7,466,484</u>	<u>792,055</u>
Indirect Expenses			
Administration	4,623,960	4,320,270	303,690
Utilities	1,257,532	1,265,000	(7,468)
Insurance	283,054	244,313	38,741
Management Fee	480,000	480,000	0
Total Operating Expenses	<u>6,644,547</u>	<u>6,309,583</u>	<u>334,964</u>
Net Operating Profit / (Loss)*	1,613,992	1,156,901	457,091

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with