



# of Events	Aug-13 <u>Actual</u>	Aug-13 <u>Budget</u>	Aug-13 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	2	2	0	3	3	0
Family Shows						
Feld Shows						
U of L Men's Basketball						
U of L Women's Basketball						
U of L Women's Volleyball						
Sporting Events						
Meetings/Banquets	1	1	0	3	1	2
Other Events						
Total	3	3	0	6	4	2

August Ticketed Events

- Bruno Mars
- American Idol

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING AUGUST 31, 2013

	<u>Aug-13 Actual</u>	<u>Aug-13 Budget</u>	<u>Aug-13 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	280,478	190,240	90,238	470,344	330,240	140,104
Premium Seating	70,436	52,000	18,436	177,976	127,000	50,976
Food and Beverage, Merchandise	71,647	89,948	(18,301)	134,578	202,697	(68,119)
Event Revenue	163,604	170,875	(7,271)	387,140	353,435	33,705
Parking	0	7,917	(7,917)	0	15,834	(15,834)
Other Income	14,715	1,173	13,542	14,765	2,377	12,388
Gross Operating Revenue	600,880	512,153	88,727	1,184,803	1,031,583	153,220
Event Expenses	257,605	167,240	90,365	467,098	324,740	142,358
Food and Beverage, Merchandise - U of L Share	3,433	5,830	(2,397)	10,071	12,430	(2,359)
Other Expenses	3,987	3,120	867	10,072	7,620	2,452
Event Operating Expenses	265,025	176,190	88,835	487,240	344,790	142,450
Net Revenue	335,855	335,963	(108)	697,562	686,793	10,769
Indirect Expenses						
Administration	311,326	388,645	(77,319)	611,272	786,139	(174,867)
Utilities	116,311	116,892	(581)	216,264	218,282	(2,018)
Insurance	16,917	26,292	(9,375)	29,960	52,580	(22,620)
Management Fee	40,600	40,600	0	81,200	81,200	0
Total Operating Expenses	485,154	572,429	(87,275)	938,696	1,138,201	(199,505)
Net Operating Profit * (LOSS)	(149,300)	(236,466)	87,166	(241,134)	(451,408)	210,274

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
 ROLLING FORECAST FISCAL YEAR 2013-2014
 FOR THE PERIOD ENDING AUGUST 31, 2013*

	2013-2014	2013-2014	
	<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	5,152,835	4,857,680	295,155
Premium Seating	916,976	849,000	67,976
Food and Beverage, Merchandise	2,717,535	2,810,281	(92,746)
Event Revenue	3,369,467	3,267,400	102,067
Parking	94,170	95,000	(830)
Other Income	258,238	254,500	3,738
Gross Operating Revenue	12,509,222	12,133,861	375,361
Event Expenses	3,531,711	3,279,123	252,588
Food and Beverage, Merchandise - U of L Share	712,279	713,763	(1,484)
Other Expenses	54,412	50,940	3,472
Event Operating Expenses	4,298,402	4,043,826	254,576
Net Revenue	8,210,820	8,090,035	120,785
Indirect Expenses			
Administration	4,808,262	4,726,235	(82,027)
Utilities	1,307,683	1,309,702	2,019
Insurance	292,880	315,500	22,620
Management Fee	487,200	487,200	0
Total Operating Expenses	6,896,026	6,838,637	(57,389)
Net Operating Profit / (Loss)*	1,314,794	1,251,398	63,396

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.