



# of Events	Jan-12	Jan-12	Variance	YTD	YTD	Variance
	Actual	Budget		Actual	Budget	
Concerts	1	1	0	10	10	0
Family Shows	2	2	0	2	2	0
Feld Shows			0	7	7	0
U of L Men's Basketball	4	4	0	16	16	0
U of L Women's Basketball	3	3	0	12	10	2
U of L Women's Volleyball			0	13	10	3
Sporting Events	0	0	0	5	3	2
Meetings/Banquets	0	3	(3)	16	16	0
Other Events			0	1	1	0
Total	10	13	(3)	82	75	7

January Ticketed Events

- Zac Brown Band
- Harlem Globetrotters
- 4 Louisville Men's Basketball Games
- 3 Louisville Women's Basketball Games

*AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING JANUARY 31, 2013*

	<u>Jan-12 Actual</u>	<u>Jan-12 Budget</u>	<u>Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>Variance</u>
Event Revenue						
Arena Rent	558,786	538,950	19,836	2,725,886	2,774,141	(48,255)
Premium Seating	59,899	10,000	49,899	444,176	265,000	179,176
Food and Beverage, Merchandise	312,287	307,094	5,193	1,808,318	1,434,226	374,092
Event Revenue	373,267	313,479	59,788	1,614,090	1,705,112	(91,022)
Parking	20,250	6,250	14,000	39,450	43,470	(4,020)
Other Income	51	18,617	(18,567)	56,684	130,317	(73,633)
Gross Operating Revenue	1,324,539	1,194,390	130,149	6,688,603	6,352,266	336,337
Event Expenses	220,291	217,263	3,029	1,635,331	1,703,114	(67,783)
Food and Beverage, Merchandise - U of L Share	125,927	118,616	7,311	467,629	412,123	55,505
Parking	0	6,250	(6,250)	0	43,470	(43,470)
Other Expenses	3,178	600	2,578	24,928	15,900	9,028
Event Operating Expenses	349,396	342,729	6,667	2,127,887	2,174,607	(46,720)
Net Revenue	975,143	851,661	123,482	4,560,715	4,177,659	383,056
Indirect Expenses						
Administration	321,464	333,807	(12,344)	2,120,467	2,426,539	(306,072)
Utilities	104,232	113,334	(9,102)	678,525	675,415	3,110
Insurance	(8,954)	20,360	(29,314)	117,597	142,513	(24,916)
Management Fee	40,000	40,000	0	280,000	280,000	0
Total Operating Expenses	456,742	507,501	(50,760)	3,196,588	3,524,467	(327,879)
Net Operating Profit * (LOSS)	518,402	344,160	174,242	1,364,127	653,192	710,935

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2012-2013
FOR THE PERIOD ENDING JANUARY 31, 2013*

	2012-2013	2012-2013	
	<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	5,036,752	4,908,250	128,502
Premium Seating	870,249	635,000	235,249
Food and Beverage, Merchandise	2,873,260	2,411,512	461,748
Event Revenue	3,111,663	3,256,629	(144,966)
Parking	52,950	75,000	(22,050)
Other Income	66,309	223,400	(157,091)
Gross Operating Revenue	12,011,182	11,509,791	501,391
Event Expenses	3,452,601	3,291,624	160,977
Food and Beverage, Merchandise - U of L Share	681,183	638,583	42,600
Parking	37,500	75,000	(37,500)
Other Expenses	50,170	38,100	12,070
Event Operating Expenses	4,221,455	4,043,307	178,148
Net Revenue	<u>7,789,727</u>	<u>7,466,484</u>	<u>323,243</u>
Indirect Expenses			
Administration	4,304,630	4,320,270	(15,640)
Utilities	1,332,377	1,265,000	67,377
Insurance	291,269	244,313	46,956
Management Fee	480,000	480,000	0
Total Operating Expenses	6,408,275	6,309,583	98,692
Net Operating Profit * (LOSS)	1,381,451	1,156,901	224,550

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connector