



# of Events	Dec-14 <u>Actual</u>	Dec-14 <u>Budget</u>	Dec-14 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	1	1	0	13	13	0
Family Shows				1	1	0
Feld Shows				7	7	0
U of L Men's Basketball	6	6	0	14	15	(1)
U of L Women's Basketball	5	5	0	10	10	0
U of L Women's Volleyball				7	8	(1)
Sporting Events	2	0	2	3	1	2
Meetings/Banquets	3	3	0	11	13	(2)
Other Events	1	1	0	8	4	4
Total	18	16	2	74	72	2

December Ticketed Events

- Coyote Calhoun's Acoustic Concert

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING DECEMBER 31, 2014
 FISCAL YEAR ENDING JUNE 30, 2015

	<u>Dec-14</u> <u>Actual</u>	<u>Dec-14</u> <u>Budget</u>	<u>Dec-14</u> <u>Variance</u>	<u>YTD</u> <u>Actual</u>	<u>YTD</u> <u>Budget</u>	<u>YTD</u> <u>Variance</u>
Event Revenue						
Arena Rent	763,067	720,680	42,387	3,084,413	2,898,640	185,773
Premium Seating	30,138	82,500	(52,362)	442,948	517,500	(74,552)
Food and Beverage, Merchandise	765,245	521,857	243,388	1,567,611	1,462,814	104,797
Event Revenue	387,530	344,375	43,155	2,153,229	1,859,527	293,702
Parking	13,061	7,917	5,144	28,879	47,498	(18,619)
Other Income	4,860	1,167	3,693	33,764	6,998	26,766
Gross Operating Revenue	1,963,900	1,678,496	285,404	7,310,844	6,792,977	517,867
Event Expenses	261,580	346,076	84,496	2,478,105	2,081,084	(397,020)
Food and Beverage, Merchandise - U of L Share	305,492	193,785	(111,707)	510,994	426,697	(84,297)
Other Expenses	1,714	4,950	3,236	25,081	31,050	5,969
Event Operating Expenses	568,786	544,811	(23,975)	3,014,179	2,538,831	(475,348)
Net Revenue	1,395,115	1,133,685	261,430	4,296,665	4,254,146	42,519
Indirect Expenses						
Administration	409,142	407,475	(1,667)	2,020,015	2,416,742	396,727
Utilities	111,440	131,995	20,555	681,265	655,501	(25,764)
Insurance	72,281	34,224	(38,057)	248,264	205,344	(42,920)
Management Fee	41,209	41,209	0	247,254	247,254	0
Total Operating Expenses	634,072	614,903	(19,169)	3,196,797	3,524,841	328,044
Net Operating Profit * (LOSS)	761,042	518,782	242,260	1,099,867	729,305	370,562

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	Jan-15 <u>Actual</u>	Jan-15 <u>Budget</u>	Jan-15 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	1	0	1	14	13	1
Family Shows	1	2	(1)	2	3	(1)
Feld Shows				7	7	0
U of L Men's Basketball	4	4	0	18	19	(1)
U of L Women's Basketball	5	5	0	15	15	0
U of L Women's Volleyball				7	8	(1)
Sporting Events				3	1	2
Meetings/Banquets	3	3	0	14	16	(2)
Other Events				8	4	4
Total	14	14	0	88	86	2

January Ticketed Events

- New Year's Day Laugh-A-Thon
- Harlem Globetrotters

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING JANUARY 31, 2015
 FISCAL YEAR ENDING JUNE 30, 2015

	<u>Jan-15 Actual</u>	<u>Jan-15 Budget</u>	<u>Jan-15 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	531,487	500,693	30,794	3,615,900	3,399,333	216,567
Premium Seating	76,687	37,500	39,187	519,635	555,000	(35,365)
Food and Beverage, Merchandise	280,156	304,628	(24,472)	1,847,767	1,767,442	80,325
Event Revenue	217,192	208,375	8,817	2,370,421	2,067,902	302,519
Parking	8,707	7,917	790	37,587	55,415	(17,828)
Other Income	3,102	1,167	1,935	36,865	8,165	28,700
Gross Operating Revenue	1,117,331	1,060,280	57,051	8,428,175	7,853,257	574,918
Event Expenses	293,031	232,565	(60,466)	2,771,136	2,313,649	(457,486)
Food and Beverage, Merchandise - U of L Share	131,603	135,255	3,651	642,597	561,952	(80,646)
Other Expenses	4,395	2,250	(2,145)	29,476	33,300	3,824
Event Operating Expenses	429,030	370,070	(58,960)	3,443,209	2,908,901	(534,308)
Net Revenue	688,302	690,210	(1,908)	4,984,966	4,944,356	40,610
Indirect Expenses						
Administration	330,000	399,875	69,875	2,350,015	2,816,617	466,602
Utilities	140,401	137,884	(2,517)	821,665	793,385	(28,280)
Insurance	28,515	34,224	5,709	276,779	239,568	(37,211)
Management Fee	41,209	41,209	0	288,463	288,463	0
Total Operating Expenses	540,124	613,192	73,068	3,736,922	4,138,033	401,111
Net Operating Profit * (LOSS)	148,177	77,018	71,159	1,248,045	806,323	441,722

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2014-2015
AS OF THE PERIOD ENDING JANUARY 31, 2015
FOR FISCAL YEAR END JUNE 30TH 2015*

	2014-2015	2014-2015	
	<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	6,106,986	5,940,958	166,027
Premium Seating	1,061,737	1,115,000	(53,263)
Food and Beverage, Merchandise	3,021,011	2,826,501	194,509
Event Revenue	3,813,830	3,705,131	108,699
Parking	87,170	95,000	(7,830)
Other Income	334,200	243,000	91,200
Gross Operating Revenue	14,424,933	13,925,590	499,343
Event Expenses	4,834,119	4,262,153	(571,966)
Food and Beverage, Merchandise - U of L Share	888,839	784,473	(104,366)
Other Expenses	60,098	66,900	6,802
Event Operating Expenses	5,783,056	5,113,526	(669,530)
Net Revenue	8,641,877	8,812,065	(170,187)
Indirect Expenses			
Administration	4,449,558	4,962,520	512,963
Utilities	1,425,153	1,373,873	(51,280)
Insurance	431,630	410,688	(20,942)
Management Fee	494,508	494,508	0
Total Operating Expenses	6,800,849	7,241,589	440,740
Net Operating Profit / (Loss)*	1,841,028	1,570,475	270,553

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

Forecast also reflects Revenue above Incentive Fee benchmark, resulting in \$123,627 fee to AEG.
This fee is not reflected as an Operating Expense.