



# of Events	Dec-13 Actual	Dec-13 Budget	Dec-13 Variance	YTD Actual	YTD Budget	YTD Variance
Concerts	4	4	0	12	12	0
Family Shows						
Feld Shows				7	7	0
U of L Men's Basketball	4	4	0	14	14	0
U of L Women's Basketball	5	5	0	11	9	
U of L Women's Volleyball				7	9	0
Sporting Events						
Meetings/Banquets	5	3	0	14	13	1
Other Events						
Total	18	16	0	65	64	1

December Ticketed Events

- Keith Urban
- Trans-Siberian Orchestra
- Beyonce
- Justin Timberlake

AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING DECEMBER 31, 2013
FISCAL YEAR ENDING JUNE 30, 2013

	<u>Dec-13</u> <u>Actual</u>	<u>Dec-13</u> <u>Budget</u>	<u>Dec-13</u> <u>Variance</u>	<u>YTD</u> <u>Actual</u>	<u>YTD</u> <u>Budget</u>	<u>YTD</u> <u>Variance</u>
Event Revenue						
Arena Rent	877,741	845,316	32,425	2,542,378	2,432,884	109,494
Premium Seating	321,720	202,000	119,720	619,457	417,000	202,457
Food and Beverage, Merchandise	706,320	575,393	130,927	1,487,855	1,430,546	57,309
Event Revenue	687,938	642,536	45,402	1,799,984	1,712,989	86,995
Parking	7,400	7,917	(517)	27,366	47,502	(20,136)
Other Income	81	1,167	(1,086)	27,198	7,045	20,153
Gross Operating Revenue	2,601,200	2,274,329	326,871	6,504,238	6,047,966	456,272
Event Expenses	719,617	578,945	(140,673)	1,956,577	1,600,376	(356,201)
Food and Beverage, Merchandise - U of L Share	113,633	174,589	60,956	344,357	434,972	90,615
Other Expenses	18,228	12,120	(6,108)	35,083	25,020	(10,063)
Event Operating Expenses	851,478	765,653	(85,825)	2,336,016	2,060,368	(275,648)
Net Revenue	1,749,722	1,508,676	241,046	4,168,222	3,987,598	180,624
Indirect Expenses						
Administration	399,503	381,991	(17,512)	2,100,068	2,344,303	244,235
Utilities	136,867	116,892	(19,975)	618,129	654,850	36,721
Insurance	25,042	26,292	1,250	159,287	157,748	(1,539)
Management Fee	40,600	40,600	0	243,600	243,600	0
Total Operating Expenses	602,012	565,775	(36,237)	3,121,084	3,400,501	279,417
Net Operating Profit * (LOSS)	1,147,710	942,901	204,809	1,047,138	587,097	460,041

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	Jan-14 Actual	Jan-14 Budget	Jan-14 Variance	YTD Actual	YTD Budget	YTD Variance
Concerts	2	2	0	14	14	0
Family Shows	2	2	0	2	2	0
Feld Shows				7	7	0
U of L Men's Basketball	4	4	0	18	18	0
U of L Women's Basketball	3	3	0	14	12	
U of L Women's Volleyball				7	9	0
Sporting Events						
Meetings/Banquets	1	3	0	15	16	(1)
Other Events						
Total	12	14	0	77	78	(1)

January Ticketed Events

- Brad Paisley
- Harlem Globetrotters
- The Roadshow

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING JANUARY 31, 2014
 FISCAL YEAR ENDING JUNE 30, 2014

	<u>Jan-14 Actual</u>	<u>Jan-14 Budget</u>	<u>Jan-14 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	592,363	567,316	25,047	3,134,742	3,000,200	134,542
Premium Seating	25,741	40,000	(14,259)	645,198	457,000	188,198
Food and Beverage, Merchandise	213,301	340,616	(127,315)	1,701,156	1,771,162	(70,006)
Event Revenue	356,914	349,691	7,223	2,156,898	2,062,680	94,218
Parking	20,311	7,917	12,394	47,677	55,419	(7,742)
Other Income	5,083	1,167	3,916	31,111	8,212	22,899
Gross Operating Revenue	1,213,713	1,306,707	(92,994)	7,716,781	7,354,673	362,108
Event Expenses	230,411	295,146	64,735	2,186,987	1,895,522	(291,465)
Food and Beverage, Merchandise - U of L Share	84,899	115,605	30,706	429,256	550,577	121,321
Other Expenses	1,436	2,400	964	36,519	27,420	(9,099)
Event Operating Expenses	316,746	413,151	96,405	2,652,762	2,473,519	(179,243)
Net Revenue	896,967	893,556	3,411	5,064,019	4,881,154	182,865
Indirect Expenses						
Administration	406,575	397,141	(9,434)	2,503,381	2,741,444	238,063
Utilities	109,400	101,392	(8,008)	727,529	756,242	28,713
Insurance	44,236	26,292	(17,944)	203,523	184,040	(19,483)
Management Fee	40,600	40,600	0	284,200	284,200	0
Total Operating Expenses	600,811	565,425	(35,386)	3,718,633	3,965,926	247,293
Net Operating Profit * (LOSS)	296,156	328,131	(31,975)	1,345,386	915,228	430,158

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST
FOR THE PERIOD ENDING JANUARY 31, 2014
FISCAL YEAR ENDING JUNE 30, 2014*

	2013-2014	2013-2014	
	<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	5,322,105	4,857,680	464,425
Premium Seating	1,165,558	849,000	316,558
Food and Beverage, Merchandise	2,749,686	2,810,281	(60,595)
Event Revenue	3,458,186	3,267,400	190,786
Parking	94,762	95,000	(238)
Other Income	316,674	254,500	62,174
Gross Operating Revenue	13,106,971	12,133,861	973,110
Event Expenses	3,807,665	3,279,123	(528,542)
Food and Beverage, Merchandise - U of L Share	628,515	713,763	85,248
Other Expenses	56,967	50,940	(6,027)
Event Operating Expenses	4,493,147	4,043,826	(449,321)
Net Revenue	8,613,823	8,090,035	523,788
Indirect Expenses			
Administration	4,670,258	4,726,235	55,977
Utilities	1,280,989	1,309,702	28,713
Insurance	372,482	315,500	(56,982)
Management Fee	487,200	487,200	0
Total Operating Expenses	6,810,929	6,838,637	27,708
Net Operating Profit / (Loss)*	1,802,895	1,251,398	551,497

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.