



# of Events	Dec-12	Dec-12	Variance	YTD	YTD	Variance
	Actual	Budget		Actual	Budget	
Concerts	1	1	0	9	9	0
Family Shows			0			0
Feld Shows			0	7	7	0
U of L Men's Basketball	4	4	0	12	12	0
U of L Women's Basketball	5	3	2	9	7	2
U of L Women's Volleyball			0	13	10	3
Sporting Events	3	3	0	5	3	2
Meetings/Banquets	4	3	1	16	13	3
Other Events			0	1	1	0
Total	17	14	3	72	62	10

December Ticketed Events

- Dave Matthews Band
- NCAA Women's Volleyball Final 4
- Under Armour HS Volleyball All Stars
- 4 Louisville Men's Basketball Games
- 5 Louisville Women's Basketball Games

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING DECEMBER 31, 2012

	<u>Dec-12 Actual</u>	<u>Dec-12 Budget</u>	<u>Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>Variance</u>
Event Revenue						
Arena Rent	576,905	674,450	(97,545)	2,167,099	2,235,191	(68,092)
Premium Seating	61,972	25,000	36,972	384,277	255,000	129,277
Food and Beverage, Merchandise	726,111	363,009	363,102	1,496,031	1,127,132	368,899
Event Revenue	316,980	346,322	(29,342)	1,240,823	1,391,633	(150,810)
Parking	0	6,250	(6,250)	19,200	37,500	(18,300)
Other Income	8,244	18,617	(10,373)	56,634	111,700	(55,066)
Gross Operating Revenue	1,690,212	1,433,648	256,564	5,364,063	5,158,156	205,907
Event Expenses	316,498	344,583	(28,085)	1,415,040	1,485,851	(70,812)
Food and Beverage, Merchandise - U of L Share	176,134	131,367	44,767	341,702	293,507	48,195
Parking	0	6,250	(6,250)	0	37,500	(37,500)
Other Expenses	2,943	1,500	1,443	21,750	15,300	6,450
Event Operating Expenses	495,575	483,700	11,875	1,778,491	1,832,158	(53,667)
Net Revenue	1,194,637	949,948	244,689	3,585,572	3,325,998	259,574
Indirect Expenses						
Administration	501,930	411,725	90,205	1,799,002	2,092,732	(293,729)
Utilities	118,674	85,000	33,674	574,293	562,081	12,212
Insurance	40,970	20,360	20,610	126,551	122,153	4,398
Management Fee	40,000	40,000	0	240,000	240,000	0
Total Operating Expenses	701,574	557,085	144,490	2,739,846	3,016,966	(277,120)
Net Operating Profit * (LOSS)	493,063	392,863	100,200	845,726	309,032	536,694

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2012-2013
FOR THE PERIOD ENDING DECEMBER 31, 2012*

	2012-2013	2012-2013	
	<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	4,990,602	4,908,250	82,352
Premium Seating	866,484	635,000	231,484
Food and Beverage, Merchandise	2,872,667	2,411,512	461,155
Event Revenue	3,093,123	3,256,629	(163,506)
Parking	46,700	75,000	(28,300)
Other Income	167,961	223,400	(55,439)
Gross Operating Revenue	<u>12,037,536</u>	<u>11,509,791</u>	<u>527,745</u>
Event Expenses	3,428,368	3,291,624	136,744
Food and Beverage, Merchandise - U of L Share	677,312	638,583	38,729
Parking	37,500	75,000	(37,500)
Other Expenses	45,051	38,100	6,951
Event Operating Expenses	<u>4,188,230</u>	<u>4,043,307</u>	<u>144,923</u>
Net Revenue	<u>7,849,306</u>	<u>7,466,484</u>	<u>382,822</u>
Indirect Expenses			
Administration	4,375,874	4,320,270	55,604
Utilities	1,304,479	1,265,000	39,479
Insurance	320,578	244,313	76,265
Management Fee	480,000	480,000	0
Total Operating Expenses	<u>6,480,931</u>	<u>6,309,583</u>	<u>171,348</u>
Net Operating Profit * (LOSS)	1,368,375	1,156,901	211,474

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connector