



# of Events	Feb-15 <u>Actual</u>	Feb-15 <u>Budget</u>	Feb-15 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	4	4	0	18	17	1
Family Shows			0	2	3	(1)
Feld Shows				7	7	0
U of L Men's Basketball	3	3	0	21	22	(1)
U of L Women's Basketball	3	3	0	18	18	0
U of L Women's Volleyball				7	8	(1)
Sporting Events				3	1	2
Meetings/Banquets	2	3	(1)	16	19	(3)
Other Events				8	4	4
<b>Total</b>	<b>12</b>	<b>13</b>	<b>(1)</b>	<b>100</b>	<b>99</b>	<b>1</b>

**February Ticketed Events**

- Luke Bryan
- Fleetwood Mac
- Nickelback

*AEG MANAGEMENT LOUISVILLE LLC  
INCOME STATEMENT  
FOR THE PERIOD ENDING FEBRUARY 28, 2015  
FISCAL YEAR ENDING JUNE 30, 2015*

	<u>Feb-15 Actual</u>	<u>Feb-15 Budget</u>	<u>Feb-15 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
<b>Event Revenue</b>						
Arena Rent	687,517	671,200	16,317	4,303,417	4,070,533	232,884
Premium Seating	179,429	155,000	24,429	699,064	710,000	(10,937)
Food and Beverage, Merchandise	353,155	355,629	(2,474)	2,200,922	2,123,071	77,851
Event Revenue	594,169	492,700	101,469	2,964,590	2,560,602	403,988
Parking	22,417	7,917	14,500	60,003	63,332	(3,329)
Other Income	1,759	1,167	592	38,624	9,332	29,292
<b>Gross Operating Revenue</b>	<b>1,838,445</b>	<b>1,683,613</b>	<b>154,832</b>	<b>10,266,620</b>	<b>9,536,870</b>	<b>729,750</b>
Event Expenses	556,308	503,891	(52,417)	3,327,444	2,817,541	(509,903)
Food and Beverage, Merchandise - U of L Share	102,151	108,366	6,215	744,748	670,317	(74,431)
Other Expenses	10,156	9,300	(856)	39,632	42,600	2,968
<b>Event Operating Expenses</b>	<b>668,615</b>	<b>621,557</b>	<b>(47,058)</b>	<b>4,111,824</b>	<b>3,530,458</b>	<b>(581,366)</b>
<b>Net Revenue</b>	<b>1,169,830</b>	<b>1,062,056</b>	<b>107,774</b>	<b>6,154,796</b>	<b>6,006,412</b>	<b>148,384</b>
<b>Indirect Expenses</b>						
Administration	356,277	404,475	48,198	2,706,292	3,221,092	514,800
Utilities	118,944	127,588	8,644	940,609	920,973	(19,636)
Insurance	39,856	34,224	(5,632)	316,635	273,792	(42,843)
Management Fee	41,209	41,209	0	329,672	329,672	0
<b>Total Operating Expenses</b>	<b>556,286</b>	<b>607,496</b>	<b>51,210</b>	<b>4,293,207</b>	<b>4,745,529</b>	<b>452,322</b>
<b>Net Operating Profit * (LOSS)</b>	<b>613,545</b>	<b>454,560</b>	<b>158,985</b>	<b>1,861,589</b>	<b>1,260,883</b>	<b>600,706</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds



# of Events	Mar-15 <u>Actual</u>	Mar-15 <u>Budget</u>	Mar-15 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	3	2	1	21	19	2
Family Shows				2	3	(1)
Feld Shows				7	7	0
U of L Men's Basketball	2	2	0	23	24	(1)
U of L Women's Basketball				18	18	0
U of L Women's Volleyball				7	8	(1)
Sporting Events	3	3		6	4	2
Meetings/Banquets	1	3	(2)	17	22	(5)
Other Events	0	1		8	5	3
<b>Total</b>	<b>9</b>	<b>11</b>	<b>(1)</b>	<b>109</b>	<b>110</b>	<b>(1)</b>

**March Ticketed Events**

- Maroon 5
- Stevie Wonder
- Spring Jam
- NCAA Men's Basketball Tournament 2nd & 3rd Rounds

AEG MANAGEMENT LOUISVILLE LLC  
 INCOME STATEMENT  
 FOR THE PERIOD ENDING MARCH 31, 2015  
 FISCAL YEAR ENDING JUNE 30, 2015

	<u>Mar-15</u> <u>Actual</u>	<u>Mar-15</u> <u>Budget</u>	<u>Mar-15</u> <u>Variance</u>	<u>YTD</u> <u>Actual</u>	<u>YTD</u> <u>Budget</u>	<u>YTD</u> <u>Variance</u>
<b>Event Revenue</b>						
Arena Rent	918,548	750,707	167,841	5,221,965	4,821,240	400,725
Premium Seating	140,881	60,000	80,881	839,944	770,000	69,944
Food and Beverage, Merchandise	440,775	254,453	186,322	2,641,697	2,377,524	264,173
Event Revenue	448,508	301,377	147,131	3,413,098	2,861,979	551,119
Parking	4,354	7,917	(3,563)	64,357	71,249	(6,892)
Other Income	3,158	1,167	1,991	41,782	10,499	31,283
<b>Gross Operating Revenue</b>	<b>1,956,223</b>	<b>1,375,621</b>	<b>580,602</b>	<b>12,222,843</b>	<b>10,912,491</b>	<b>1,310,352</b>
Event Expenses	604,493	351,808	(252,685)	3,931,937	3,169,348	(762,588)
Food and Beverage, Merchandise - U of L Share	169,170	87,885	(81,286)	913,918	758,202	(155,716)
Other Expenses	7,974	3,600	(4,374)	47,606	46,200	(1,406)
<b>Event Operating Expenses</b>	<b>781,637</b>	<b>443,292</b>	<b>(338,345)</b>	<b>4,893,461</b>	<b>3,973,750</b>	<b>(919,711)</b>
<b>Net Revenue</b>	<b>1,174,586</b>	<b>932,329</b>	<b>242,257</b>	<b>7,329,382</b>	<b>6,938,741</b>	<b>390,641</b>
<b>Indirect Expenses</b>						
Administration	370,684	407,475	36,791	3,076,976	3,628,567	551,591
Utilities	132,384	131,882	(502)	1,072,993	1,052,855	(20,138)
Insurance	(4,045)	34,224	38,269	312,590	308,016	(4,574)
Management Fee	41,209	41,209	0	370,881	370,881	0
<b>Total Operating Expenses</b>	<b>540,233</b>	<b>614,790</b>	<b>74,557</b>	<b>4,833,440</b>	<b>5,360,319</b>	<b>526,879</b>
<b>Net Operating Profit * (LOSS)</b>	<b>634,353</b>	<b>317,539</b>	<b>316,814</b>	<b>2,495,942</b>	<b>1,578,422</b>	<b>917,520</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC  
 ROLLING FORECAST FISCAL YEAR 2014-2015  
 FOR THE PERIOD ENDING MARCH 31, 2015  
 FOR FISCAL YEAR END JUNE 30, 2015*

	<b>2014-2015</b>	<b>2014-2015</b>	
	<b><u>Forecast</u></b>	<b><u>Budget</u></b>	<b><u>Variance</u></b>
<b>Event Revenue</b>			
Arena Rent	6,110,662	5,940,958	169,703
Premium Seating	1,070,366	1,115,000	(44,634)
Food and Beverage, Merchandise	2,986,672	2,826,501	160,171
Event Revenue	3,821,640	3,705,131	116,509
Parking	101,670	95,000	6,670
Other Income	358,352	243,000	115,352
<b>Gross Operating Revenue</b>	<b>14,449,362</b>	<b>13,925,590</b>	<b>523,772</b>
Event Expenses	4,788,030	4,262,153	(525,878)
Food and Beverage, Merchandise - U of L Share	901,620	784,473	(117,147)
Other Expenses	60,587	66,900	6,313
<b>Event Operating Expenses</b>	<b>5,750,237</b>	<b>5,113,526</b>	<b>(636,711)</b>
<b>Net Revenue</b>	<b>8,699,125</b>	<b>8,812,065</b>	<b>(112,939)</b>
<b>Indirect Expenses</b>			
Administration	4,462,495	4,962,520	500,026
Utilities	1,416,509	1,373,873	(42,636)
Insurance	440,496	410,688	(29,808)
Management Fee	494,508	494,508	0
<b>Total Operating Expenses</b>	<b>6,814,007</b>	<b>7,241,589</b>	<b>427,582</b>
<b>Net Operating Profit / (Loss)*</b>	<b>1,885,118</b>	<b>1,570,475</b>	<b>314,643</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

Forecast also reflects Revenue above Incentive Fee benchmark, resulting in \$123,627 fee to AEG.  
 This fee is not reflected as an Operating Expense.