



# of Events	June-13 <u>Actual</u>	June-13 <u>Budget</u>	June-13 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	3	2	1	22	20	2
Family Shows			0	5	4	1
Feld Shows			0	13	14	(1)
U of L Men's Basketball			0	21	21	0
U of L Women's Basketball			0	17	15	2
U of L Women's Volleyball			0	13	10	3
Sporting Events			0	8	6	2
Meetings/Banquets	3	2	1	28	30	(2)
Other Events	6	5	1	11	6	5
Total	12	9	3	138	126	12

June Ticketed Events

- Mary J Blige
- One Direction
- New Kids On The Block
- Cirque Du Soleil - Quidam

*AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING JUNE 30, 2013*

	<u>June-13 Actual</u>	<u>June-13 Budget</u>	<u>June-13 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	481,847	421,383	60,464	5,047,944	4,908,250	139,694
Premium Seating	112,487	80,000	32,487	1,150,837	635,000	515,837
Food and Beverage, Merchandise	92,485	127,379	(34,894)	2,993,951	2,411,512	582,439
Event Revenue	381,368	296,150	85,218	3,972,547	3,256,629	715,918
Parking	0	6,250	(6,250)	84,705	75,000	9,705
Other Income	280	18,617	(18,337)	66,280	223,400	(157,120)
Gross Operating Revenue	1,068,467	949,779	118,688	13,316,264	11,509,791	1,806,473
Event Expenses	496,928	365,616	131,312	3,800,832	3,397,825	403,007
Food and Beverage, Merchandise - U of L Share	13,873	4,215	9,658	740,339	532,381	207,958
Parking	0	6,250	(6,250)	0	75,000	(75,000)
Other Expenses	6,364	4,800	1,564	63,363	38,100	25,263
Event Operating Expenses	517,165	380,881	136,284	4,604,534	4,043,306	561,228
Net Revenue	551,303	568,898	(17,595)	8,711,730	7,466,485	1,245,245
Indirect Expenses						
Administration	622,283	546,802	75,481	4,611,900	4,320,270	291,630
Utilities	89,677	117,917	(28,240)	1,206,560	1,265,000	(58,440)
Insurance	88,054	20,360	67,694	275,434	244,313	31,121
Management Fee	40,000	40,000	0	480,000	480,000	0
Total Operating Expenses	840,014	725,079	114,935	6,573,894	6,309,583	264,311
Net Operating Profit * (LOSS)	(288,711)	(156,181)	(132,531)	2,137,837	1,156,902	980,935

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds

AEG MANAGEMENT LOUISVILLE LLC
2012/2013 FISCAL YEAR END
SETTLEMENT WITH LAA

2012/2013 NET OPERATING PROFIT \$ 2,137,836.78

Less:

Misc Expenses Due to AEG	(376,955.91)
50% of Minimum Guarantee paid January 2013	(500,000.00)
50% of Minimum Guarantee paid June 2013	(500,000.00)

Add:

Misc Items due to LAA	78,275.15
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Amount Due from AEG to LAA	\$ 839,156.02
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