



# of Events	Mar-13	Mar-13	Variance	YTD	YTD	Variance
	Actual	Budget		Actual	Budget	
Concerts	4	3	1	16	15	1
Family Shows	0	0	0	3	2	1
Feld Shows			0	7	7	0
U of L Men's Basketball	2	2	0	21	21	0
U of L Women's Basketball	0	0	0	17	15	2
U of L Women's Volleyball			0	13	10	3
Sporting Events	3	3	0	8	6	2
Meetings/Banquets	2	3	(1)	20	22	(2)
Other Events			0	1	1	0
Total	11	11	0	106	99	7

March Ticketed Events

- Kid Rock
- P!nk
- Bon Jovi
- Mike Epps
- 2 Louisville Men's Basketball Games
- NCAA Women's Basketball Tournament 1st and 2nd Rds

*AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING MARCH 31, 2013*

	<u>Mar-13 Actual</u>	<u>Mar-13 Budget</u>	<u>Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>Variance</u>
Event Revenue						
Arena Rent	572,439	669,950	(97,511)	3,869,431	3,985,041	(115,610)
Premium Seating	200,384	105,000	95,384	762,601	450,000	312,601
Food and Beverage, Merchandise	420,698	312,296	108,402	2,576,025	2,056,730	519,295
Event Revenue	670,185	423,288	246,897	2,752,117	2,465,166	286,951
Parking	25,392	6,250	19,142	71,592	56,250	15,342
Other Income	5,803	18,617	(12,814)	65,832	167,550	(101,718)
Gross Operating Revenue	1,894,901	1,535,401	359,500	10,097,598	9,180,737	916,861
Event Expenses	467,272	437,499	29,773	2,567,112	2,554,437	12,675
Food and Beverage, Merchandise - U of L Share	243,595	107,396	136,199	695,440	519,519	175,921
Parking	0	6,250	(6,250)	0	56,250	(56,250)
Other Expenses	10,981	6,300	4,681	42,822	27,000	15,822
Event Operating Expenses	721,847	557,445	164,402	3,305,374	3,157,206	148,168
Net Revenue	1,173,054	977,956	195,098	6,792,224	6,023,531	768,693
Indirect Expenses						
Administration	453,451	350,057	103,394	3,013,444	3,114,979	(101,535)
Utilities	102,473	125,834	(23,361)	920,996	911,249	9,747
Insurance	19,033	20,360	(1,327)	153,546	183,233	(29,687)
Management Fee	40,000	40,000	0	360,000	360,000	0
Total Operating Expenses	614,957	536,251	78,705	4,447,985	4,569,461	(121,475)
Net Operating Profit * (LOSS)	558,097	441,705	116,393	2,344,239	1,454,070	890,168

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2012-2013
FOR THE PERIOD ENDING MARCH 31, 2013*

	2012-2013	2012-2013	
	<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	4,953,973	4,908,250	45,723
Premium Seating	925,270	635,000	290,270
Food and Beverage, Merchandise	3,004,349	2,411,512	592,837
Event Revenue	3,655,042	3,256,629	398,413
Parking	71,592	75,000	(3,408)
Other Income	66,957	223,400	(156,443)
Gross Operating Revenue	12,677,182	11,509,791	1,167,391
Event Expenses	3,749,058	3,291,624	427,434
Food and Beverage, Merchandise - U of L Share	753,000	638,583	114,417
Parking	25,000	75,000	(50,000)
Other Expenses	55,224	38,100	17,124
Event Operating Expenses	4,582,282	4,043,307	508,975
Net Revenue	8,094,900	7,466,484	658,416
Indirect Expenses			
Administration	4,598,875	4,320,270	320,127
Utilities	1,304,752	1,265,000	39,752
Insurance	286,498	244,313	42,185
Management Fee	480,000	480,000	0
Total Operating Expenses	6,670,125	6,309,583	402,064
Net Operating Profit * (LOSS)	1,424,775	1,156,901	256,352

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with