



# of Events	Nov-13 <u>Actual</u>	Nov-13 <u>Budget</u>	Nov-13 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	3	3	0	8	8	0
Family Shows						
Feld Shows				7	7	0
U of L Men's Basketball	6	6	0	10	10	0
U of L Women's Basketball	6	4	2	6	4	
U of L Women's Volleyball	3	5	0	7	9	0
Sporting Events						
Meetings/Banquets	2	3	0	9	10	(1)
Other Events						
<b>Total</b>	<b>20</b>	<b>21</b>	<b>2</b>	<b>47</b>	<b>48</b>	<b>(1)</b>

**November Ticketed Events**

- Katt Williams
- John Mayer
- Jimmy Buffett

*AEG MANAGEMENT LOUISVILLE LLC*  
*INCOME STATEMENT*  
*FOR THE PERIOD ENDING NOVEMBER 30, 2013*

	<u>Nov-13 Actual</u>	<u>Nov-13 Budget</u>	<u>Nov-13 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
<b>Event Revenue</b>						
Arena Rent	744,437	828,864	(84,427)	1,664,637	1,587,568	77,069
Premium Seating	104,748	64,000	40,748	297,738	215,000	82,738
Food and Beverage, Merchandise	444,426	488,207	(43,781)	781,535	855,153	(73,618)
Event Revenue	436,622	435,791	831	1,112,046	1,070,453	41,593
Parking	7,400	7,917	(517)	19,966	39,585	(19,619)
Other Income	3,000	1,167	1,833	27,117	5,878	21,239
<b>Gross Operating Revenue</b>	<b>1,740,633</b>	<b>1,825,946</b>	<b>(85,313)</b>	<b>3,903,038</b>	<b>3,773,637</b>	<b>129,401</b>
Event Expenses	455,673	386,756	(68,917)	1,236,959	1,021,431	(215,528)
Food and Beverage, Merchandise - U of L Share	173,824	217,024	43,200	230,724	260,384	29,660
Other Expenses	5,933	3,840	(2,093)	16,855	12,900	(3,955)
<b>Event Operating Expenses</b>	<b>635,430</b>	<b>607,620</b>	<b>(27,810)</b>	<b>1,484,538</b>	<b>1,294,715</b>	<b>(189,823)</b>
<b>Net Revenue</b>	<b>1,105,203</b>	<b>1,218,326</b>	<b>(113,123)</b>	<b>2,418,500</b>	<b>2,478,922</b>	<b>(60,422)</b>
<b>Indirect Expenses</b>						
Administration	335,498	397,141	61,643	1,700,564	1,962,312	261,748
Utilities	85,490	101,392	15,902	481,262	537,958	56,696
Insurance	43,244	26,292	(16,952)	134,246	131,456	(2,790)
Management Fee	40,600	40,600	0	203,000	203,000	0
<b>Total Operating Expenses</b>	<b>504,831</b>	<b>565,425</b>	<b>60,594</b>	<b>2,519,072</b>	<b>2,834,726</b>	<b>315,654</b>
<b>Net Operating Profit * (LOSS)</b>	<b>600,372</b>	<b>652,901</b>	<b>(52,529)</b>	<b>(100,572)</b>	<b>(355,804)</b>	<b>255,232</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

**AEG MANAGEMENT LOUISVILLE LLC**  
**ROLLING FORECAST FISCAL YEAR 2013-2014**  
**FOR THE PERIOD ENDING NOVEMBER 30, 2013**

	<b>2013-2014</b>	<b>2013-2014</b>	
	<b><u>Forecast</u></b>	<b><u>Budget</u></b>	<b><u>Variance</u></b>
<b>Event Revenue</b>			
Arena Rent	5,150,720	4,857,680	293,040
Premium Seating	1,046,418	849,000	197,418
Food and Beverage, Merchandise	2,773,569	2,810,281	(36,712)
Event Revenue	3,307,658	3,267,400	40,258
Parking	90,385	95,000	(4,615)
Other Income	301,902	254,500	47,402
<b>Gross Operating Revenue</b>	<b>12,670,652</b>	<b>12,133,861</b>	<b>536,791</b>
Event Expenses	3,580,261	3,279,123	(301,138)
Food and Beverage, Merchandise - U of L Share	697,189	713,763	16,574
Other Expenses	61,776	50,940	(10,836)
<b>Event Operating Expenses</b>	<b>4,339,226</b>	<b>4,043,826</b>	<b>(295,400)</b>
<b>Net Revenue</b>	<b>8,331,426</b>	<b>8,090,035</b>	<b>241,391</b>
<b>Indirect Expenses</b>			
Administration	4,615,360	4,726,235	110,875
Utilities	1,253,006	1,309,702	56,696
Insurance	370,787	315,500	(55,287)
Management Fee	487,200	487,200	0
<b>Total Operating Expenses</b>	<b>6,726,353</b>	<b>6,838,637</b>	<b>112,284</b>
<b>Net Operating Profit / (Loss)*</b>	<b>1,605,073</b>	<b>1,251,398</b>	<b>353,675</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.