



	<u>Concerts</u>	<u>Total Events</u>
<b>2012 Leib Report Projection*</b>	15	99
<b>Current 2012/2013 Projection</b>	21+	130+
<b>Variance</b>	<hr/> +6	<hr/> +31

\*Leib Report prepared in 2006 by The Leib Group, LLC



# of Events	Nov-12	Nov-12	Variance	YTD	YTD	Variance
	Actual	Budget		Actual	Budget	
Concerts	2	2	0	6	6	0
Family Shows			0			0
Feld Shows			0	7	7	0
U of L Men's Basketball	5	5	0	8	8	0
U of L Women's Basketball	3	3	0	4	4	0
U of L Women's Volleyball	1	0	1	13	10	3
Sporting Events	2	0	2	2	0	2
Meetings/Banquets	1	3	(2)	12	10	2
Other Events	0	0	0	1	1	0
<b>Total</b>	<b>14</b>	<b>13</b>	<b>1</b>	<b>53</b>	<b>46</b>	<b>7</b>

**November Ticketed Events**

- Justin Bieber
- Bruce Springsteen
- NCAA Women's Volleyball Tournament 1st and 2nd Round
- 5 Louisville Men's Basketball Games
- 2 Louisville Women's Basketball Games
- 1 Louisville Women's Volleyball Game

AEG MANAGEMENT LOUISVILLE LLC  
 INCOME STATEMENT  
 FOR THE PERIOD ENDING NOVEMBER 30, 2012

	<u>Nov-12</u> <u>Actual</u>	<u>Nov-12</u> <u>Budget</u>	<u>Variance</u>	<u>YTD</u> <u>Actual</u>	<u>YTD</u> <u>Budget</u>	<u>Variance</u>
<b>Event Revenue</b>						
Arena Rent	615,089	781,450	(166,361)	1,590,194	1,560,742	29,452
Premium Seating	206,479	140,000	66,479	322,305	230,000	92,305
Food and Beverage, Merchandise	360,913	444,985	(84,072)	769,921	764,124	5,797
Event Revenue	463,324	510,136	(46,812)	923,843	1,045,311	(121,468)
Parking	12,450	6,250	6,200	19,200	31,250	(12,050)
Other Income	27,587	18,617	8,970	48,389	93,083	(44,694)
<b>Gross Operating Revenue</b>	<b>1,685,842</b>	<b>1,901,438</b>	<b>(215,596)</b>	<b>3,673,852</b>	<b>3,724,510</b>	<b>(50,659)</b>
Event Expenses	355,087	433,100	(78,013)	1,098,542	1,141,269	(42,727)
Food and Beverage, Merchandise - U of L Share	128,650	148,839	(20,189)	165,568	162,140	3,428
Parking	0	6,250	(6,250)	0	31,250	(31,250)
Other Expenses	11,681	8,400	3,281	18,808	13,800	5,008
<b>Event Operating Expenses</b>	<b>495,418</b>	<b>596,589</b>	<b>(101,171)</b>	<b>1,282,917</b>	<b>1,348,459</b>	<b>(65,542)</b>
<b>Net Revenue</b>	<b>1,190,424</b>	<b>1,304,849</b>	<b>(114,425)</b>	<b>2,390,935</b>	<b>2,376,051</b>	<b>14,884</b>
<b>Indirect Expenses</b>						
Administration	323,106	346,007	(22,901)	1,297,072	1,686,007	(388,935)
Utilities	89,155	100,834	(11,679)	455,619	477,081	(21,462)
Insurance	26,138	20,360	5,778	85,580	101,793	(16,213)
Management Fee	40,000	40,000	0	200,000	200,000	0
<b>Total Operating Expenses</b>	<b>478,398</b>	<b>507,201</b>	<b>(28,803)</b>	<b>2,038,272</b>	<b>2,464,881</b>	<b>(426,609)</b>
<b>Net Operating Profit * (LOSS)</b>	<b>712,025</b>	<b>797,648</b>	<b>(85,623)</b>	<b>352,663</b>	<b>(88,830)</b>	<b>441,493</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC  
ROLLING FORECAST FISCAL YEAR 2012-2013  
FOR THE PERIOD ENDING NOVEMBER 30, 2012*

	<b>2012-2013</b>	<b>2012-2013</b>	
	<b><u>Forecast</u></b>	<b><u>Budget</u></b>	<b><u>Variance</u></b>
<b>Event Revenue</b>			
Arena Rent	5,030,767	4,908,250	122,517
Premium Seating	817,784	635,000	182,784
Food and Beverage, Merchandise	2,475,307	2,411,512	63,795
Event Revenue	3,046,196	3,256,629	(210,433)
Parking	62,950	75,000	(12,050)
Other Income	178,708	223,400	(44,692)
<b>Gross Operating Revenue</b>	<b>11,611,710</b>	<b>11,509,791</b>	<b>101,919</b>
Event Expenses	3,415,017	3,291,624	123,393
Food and Beverage, Merchandise - U of L Share	648,991	638,583	10,408
Parking	18,750	75,000	(56,250)
Other Expenses	48,790	38,100	10,690
<b>Event Operating Expenses</b>	<b>4,131,548</b>	<b>4,043,307</b>	<b>88,241</b>
<b>Net Revenue</b>	<b><u>7,480,162</u></b>	<b><u>7,466,484</u></b>	<b><u>13,678</u></b>
<b>Indirect Expenses</b>			
Administration	4,085,853	4,320,270	(234,417)
Utiilities	1,270,805	1,265,000	5,805
Insurance	291,428	244,313	47,115
Management Fee	480,000	480,000	0
<b>Total Operating Expenses</b>	<b>6,128,086</b>	<b>6,309,583</b>	<b>(181,497)</b>
<b>Net Operating Profit * (LOSS)</b>	<b>1,352,076</b>	<b>1,156,901</b>	<b>195,175</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connectior