



# of Events	Oct-14 <u>Actual</u>	Oct-14 <u>Budget</u>	Oct-14 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	4	4	0	10	10	0
Family Shows				1	1	0
Feld Shows				7	7	0
U of L Men's Basketball	2	3	(1)	2	3	(1)
U of L Women's Basketball						
U of L Women's Volleyball	3	3	0	6	6	0
Sporting Events	1	1	0	1	1	0
Meetings/Banquets	4	3	1	6	7	(1)
Other Events	2	2	0	7	3	4
Total	16	16	0	40	38	2

October Ticketed Events

- Motley Crue
- Demi Lovato
- Mike Epps
- Paul McCartney
- Miami Heat Pre-season Exhibition game

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING OCTOBER 31, 2014
 FISCAL YEAR ENDING JUNE 30, 2015

	<u>Oct-14 Actual</u>	<u>Oct-14 Budget</u>	<u>Oct-14 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	811,244	649,720	161,524	1,663,080	1,456,280	206,800
Premium Seating	200,354	155,000	45,354	366,795	405,000	(38,205)
Food and Beverage, Merchandise	231,888	207,781	24,107	493,714	510,325	(16,611)
Event Revenue	631,308	437,784	193,524	1,441,235	1,205,152	236,083
Parking	0	7,917	(7,917)	2,757	31,664	(28,907)
Other Income	24,313	1,167	23,146	26,788	4,664	22,124
Gross Operating Revenue	1,899,107	1,459,369	439,738	3,994,369	3,613,085	381,284
Event Expenses	922,957	548,394	(374,563)	1,887,641	1,378,584	(509,057)
Food and Beverage, Merchandise - U of L Share	39,785	15,700	(24,085)	64,215	37,909	(26,307)
Other Expenses	11,341	9,300	(2,041)	20,762	24,300	3,538
Event Operating Expenses	974,083	573,394	(400,689)	1,972,619	1,440,793	(531,826)
Net Revenue	925,024	885,975	39,049	2,021,751	2,172,292	(150,542)
Indirect Expenses						
Administration	315,040	399,975	84,935	1,299,127	1,609,392	310,265
Utilities	97,223	80,276	(16,947)	440,979	413,459	(27,520)
Insurance	27,524	34,224	6,700	146,274	136,896	(9,378)
Management Fee	41,209	41,209	0	164,836	164,836	0
Total Operating Expenses	480,997	555,684	74,687	2,051,215	2,324,583	273,368
Net Operating Profit * (LOSS)	444,027	330,291	113,736	(29,465)	(152,291)	122,826

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.



# of Events	Nov-14 <u>Actual</u>	Nov-14 <u>Budget</u>	Nov-14 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts	2	2	0	12	12	0
Family Shows				1	1	0
Feld Shows				7	7	0
U of L Men's Basketball	6	6	0	8	9	(1)
U of L Women's Basketball	5	5	0	5	5	0
U of L Women's Volleyball	1	2	(1)	7	8	(1)
Sporting Events				1	1	0
Meetings/Banquets	2	3	(1)	8	10	(2)
Other Events				7	3	4
Total	16	18	(2)	56	56	0

November Ticketed Events

- James Taylor
- Katt Williams

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING NOVEMBER 30, 2014
 FISCAL YEAR ENDING JUNE 30, 2015

	<u>Nov-14 Actual</u>	<u>Nov-14 Budget</u>	<u>Nov-14 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Event Revenue						
Arena Rent	658,266	721,680	(63,414)	2,321,346	2,177,960	143,386
Premium Seating	46,015	30,000	16,015	412,810	435,000	(22,190)
Food and Beverage, Merchandise	308,652	430,632	(121,980)	802,366	940,957	(138,591)
Event Revenue	324,464	310,000	14,464	1,765,699	1,515,152	250,547
Parking	13,061	7,917	5,144	15,818	39,581	(23,763)
Other Income	2,116	1,167	949	28,903	5,831	23,072
Gross Operating Revenue	1,352,574	1,501,396	(148,822)	5,346,943	5,114,481	232,462
Event Expenses	328,883	356,424	27,541	2,216,525	1,735,008	(481,517)
Food and Beverage, Merchandise - U of L Share	141,286	195,003	53,717	205,502	232,912	27,410
Other Expenses	2,605	1,800	(805)	23,367	26,100	2,733
Event Operating Expenses	472,774	553,227	80,453	2,445,393	1,994,020	(451,373)
Net Revenue	879,799	948,169	(68,370)	2,901,550	3,120,461	(218,911)
Indirect Expenses						
Administration	311,747	399,875	88,128	1,610,873	2,009,267	398,394
Utilities	128,846	110,047	(18,799)	569,824	523,506	(46,318)
Insurance	29,708	34,224	4,516	175,982	171,120	(4,862)
Management Fee	41,209	41,209	0	206,045	206,045	0
Total Operating Expenses	511,510	585,355	73,845	2,562,725	2,909,938	347,213
Net Operating Profit * (LOSS)	368,290	362,814	5,476	338,825	210,523	128,302

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2014-2015
AS OF THE PERIOD ENDING NOVEMBER 30, 2014
FOR FISCAL YEAR END JUNE 30TH 2015*

	2014-2015	2014-2015	
	<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	5,826,362	5,940,958	(114,596)
Premium Seating	1,037,519	1,115,000	(77,481)
Food and Beverage, Merchandise	2,940,506	2,826,501	114,005
Event Revenue	3,767,440	3,705,131	62,309
Parking	96,235	95,000	1,235
Other Income	312,197	243,000	69,197
Gross Operating Revenue	13,980,259	13,925,590	54,668
Event Expenses	4,686,990	4,262,153	(424,838)
Food and Beverage, Merchandise - U of L Share	779,448	784,473	5,026
Other Expenses	58,727	66,900	8,173
Event Operating Expenses	5,525,165	5,113,526	(411,640)
Net Revenue	8,455,093	8,812,065	(356,971)
Indirect Expenses			
Administration	4,468,172	4,962,520	494,349
Utilities	1,420,191	1,373,873	(46,318)
Insurance	415,550	410,688	(4,862)
Management Fee	494,508	494,508	0
Total Operating Expenses	6,798,421	7,241,589	443,168
Net Operating Profit / (Loss)*	1,656,672	1,570,475	86,197

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

Forecast also reflects Revenue above Incentive Fee benchmark, resulting in \$123,627 fee to AEG.
This fee is not reflected as an Operating Expense.