



# of Events	Oct-12 <u>Actual</u>	Oct-12 <u>Budget</u>	<u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	<u>Variance</u>
Concerts	2	2	0	6	6	0
Family Shows			0			0
Feld Shows			0	7	7	0
U of L Men's Basketball	3	3	0	3	3	0
U of L Women's Basketball	1	1	0	1	1	0
U of L Women's Volleyball	2	2	0	12	10	2
Sporting Events			0			0
Meetings/Banquets	1	3	(2)	11	7	4
Other Events	1	1	0	1	1	0
Total	10	12	(2)	41	35	6

October Ticketed Events

- Eric Church
- Royal Comedy Tour
- USA Gymnastics Tour
- 3 Louisville Men's Basketball Scrimmages
- 1 Louisville Women's Basketball Game
- 2 Louisville Women's Volleyball Games

*AEG MANAGEMENT LOUISVILLE LLC
INCOME STATEMENT
FOR THE PERIOD ENDING OCTOBER 31, 2012*

	<u>Oct-12 Actual</u>	<u>Oct-12 Budget</u>	<u>Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>Variance</u>
Event Revenue						
Arena Rent	344,297	268,567	75,730	975,105	779,292	195,813
Premium Seating	28,523	35,000	(6,477)	115,826	90,000	25,826
Food and Beverage, Merchandise	203,466	109,284	94,182	409,008	319,132	89,876
Event Revenue	128,024	167,515	(39,491)	460,519	535,175	(74,656)
Parking	6,750	6,250	500	6,750	25,000	(18,250)
Other Income	0	18,617	(18,617)	20,803	74,464	(53,661)
Gross Operating Revenue	711,060	605,233	105,827	1,988,010	1,823,063	164,947
Event Expenses	230,992	232,094	(1,103)	716,586	708,169	8,417
Food and Beverage, Merchandise - U of L Share	26,868	7,800	19,068	63,786	13,301	50,484
Parking	0	6,250	(6,250)	0	25,000	(25,000)
Other Expenses	2,186	2,100	86	7,127	5,400	1,727
Event Operating Expenses	260,046	248,244	11,802	787,498	751,870	35,628
Net Revenue	451,014	356,989	94,025	1,200,511	1,071,193	129,318
Indirect Expenses						
Administration	339,470	333,841	5,629	973,700	1,340,000	(366,299)
Utilities	85,265	85,000	265	366,729	376,247	(9,518)
Insurance	14,861	20,360	(5,499)	59,442	81,433	(21,991)
Management Fee	40,000	40,000	0	160,000	160,000	0
Total Operating Expenses	479,595	479,201	394	1,559,872	1,957,680	(397,807)
Net Operating Profit * (LOSS)	(28,581)	(122,212)	93,631	(359,361)	(886,487)	527,126

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
 ROLLING FORECAST FISCAL YEAR 2012-2013
 FOR THE PERIOD ENDING OCTOBER 31, 2012*

	2012-2013	2012-2013	
	<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	5,331,988	4,908,250	423,738
Premium Seating	724,333	635,000	89,333
Food and Beverage, Merchandise	2,543,566	2,411,512	132,054
Event Revenue	3,181,092	3,256,629	(75,537)
Parking	40,000	75,000	(35,000)
Other Income	144,739	223,400	(78,661)
Gross Operating Revenue	<u>11,965,717</u>	<u>11,509,791</u>	<u>455,926</u>
Event Expenses	3,507,231	3,291,624	215,607
Food and Beverage, Merchandise - U of L Share	669,180	638,583	30,597
Parking	75,000	75,000	0
Other Expenses	43,891	38,100	5,791
Event Operating Expenses	<u>4,295,303</u>	<u>4,043,307</u>	<u>251,996</u>
Net Revenue	<u>7,670,414</u>	<u>7,466,484</u>	<u>203,930</u>
Indirect Expenses			
Administration	4,238,020	4,320,270	(82,250)
Utiilities	1,307,097	1,265,000	42,097
Insurance	299,673	244,313	55,360
Management Fee	480,000	480,000	0
Total Operating Expenses	<u>6,324,791</u>	<u>6,309,583</u>	<u>15,208</u>
Net Operating Profit * (LOSS)	1,345,623	1,156,901	188,722

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.