



# of Events	Nov-12	Nov-12	Variance	YTD	YTD	Variance
	Actual	Budget		Actual	Budget	
Concerts	2	2	0	6	6	0
Family Shows			0			0
Feld Shows			0	7	7	0
U of L Men's Basketball	5	5	0	8	8	0
U of L Women's Basketball	3	3	0	4	4	0
U of L Women's Volleyball	1	0	1	13	10	3
Sporting Events	2	0	2	2	0	2
Meetings/Banquets	1	3	(2)	12	10	2
Other Events	0	0	0	1	1	0
Total	14	13	1	53	46	7

November Ticketed Events

- Justin Bieber
- Bruce Springsteen
- NCAA Women's Volleyball Tournament 1st and 2nd Round
- 5 Louisville Men's Basketball Games
- 2 Louisville Women's Basketball Games
- 1 Louisville Women's Volleyball Game

AEG MANAGEMENT LOUISVILLE LLC
 INCOME STATEMENT
 FOR THE PERIOD ENDING NOVEMBER 30, 2012

	<u>Nov-12 Actual</u>	<u>Nov-12 Budget</u>	<u>Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>Variance</u>
Event Revenue						
Arena Rent	615,089	781,450	(166,361)	1,590,194	1,560,742	29,452
Premium Seating	206,479	140,000	66,479	322,305	230,000	92,305
Food and Beverage, Merchandise	360,913	444,985	(84,072)	769,921	764,124	5,797
Event Revenue	463,324	510,136	(46,812)	923,843	1,045,311	(121,468)
Parking	12,450	6,250	6,200	19,200	31,250	(12,050)
Other Income	27,587	18,617	8,970	48,389	93,083	(44,694)
Gross Operating Revenue	1,685,842	1,901,438	(215,596)	3,673,852	3,724,510	(50,659)
Event Expenses	355,087	433,100	(78,013)	1,098,542	1,141,269	(42,727)
Food and Beverage, Merchandise - U of L Share	128,650	148,839	(20,189)	165,568	162,140	3,428
Parking	0	6,250	(6,250)	0	31,250	(31,250)
Other Expenses	11,681	8,400	3,281	18,808	13,800	5,008
Event Operating Expenses	495,418	596,589	(101,171)	1,282,917	1,348,459	(65,542)
Net Revenue	1,190,424	1,304,849	(114,425)	2,390,935	2,376,051	14,884
Indirect Expenses						
Administration	323,106	346,007	(22,901)	1,297,072	1,686,007	(388,935)
Utiilities	89,155	100,834	(11,679)	455,619	477,081	(21,462)
Insurance	26,138	20,360	5,778	85,580	101,793	(16,213)
Management Fee	40,000	40,000	0	200,000	200,000	0
Total Operating Expenses	478,398	507,201	(28,803)	2,038,272	2,464,881	(426,609)
Net Operating Profit * (LOSS)	712,025	797,648	(85,623)	352,663	(88,830)	441,493

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC
ROLLING FORECAST FISCAL YEAR 2012-2013
FOR THE PERIOD ENDING NOVEMBER 30, 2012*

	2012-2013	2012-2013	
	<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>
Event Revenue			
Arena Rent	5,030,767	4,908,250	122,517
Premium Seating	817,784	635,000	182,784
Food and Beverage, Merchandise	2,475,307	2,411,512	63,795
Event Revenue	3,046,196	3,256,629	(210,433)
Parking	62,950	75,000	(12,050)
Other Income	178,708	223,400	(44,692)
Gross Operating Revenue	11,611,710	11,509,791	101,919
Event Expenses	3,415,017	3,291,624	123,393
Food and Beverage, Merchandise - U of L Share	648,991	638,583	10,408
Parking	18,750	75,000	(56,250)
Other Expenses	48,790	38,100	10,690
Event Operating Expenses	4,131,548	4,043,307	88,241
Net Revenue	<u>7,480,162</u>	<u>7,466,484</u>	<u>13,678</u>
Indirect Expenses			
Administration	4,085,853	4,320,270	(234,417)
Utiilities	1,270,805	1,265,000	5,805
Insurance	291,428	244,313	47,115
Management Fee	480,000	480,000	0
Total Operating Expenses	6,128,086	6,309,583	(181,497)
Net Operating Profit * (LOSS)	1,352,076	1,156,901	195,175

* - Excludes "Category A" Revenues, property taxes, and amounts payable in connectior