



# of Events	Sept-13 <u>Actual</u>	Sept-13 <u>Budget</u>	Sept-13 <u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>
Concerts				3	3	0
Family Shows						
Feld Shows	7	7	0	7	7	0
U of L Men's Basketball						
U of L Women's Basketball						
U of L Women's Volleyball	2	2	0	2	2	0
Sporting Events						
Meetings/Banquets	1	3	(2)	4	4	0
Other Events						
<b>Total</b>	<b>10</b>	<b>12</b>	<b>(2)</b>	<b>16</b>	<b>16</b>	<b>0</b>

**September Ticketed Events**

- Disney on Ice

AEG MANAGEMENT LOUISVILLE LLC  
INCOME STATEMENT  
FOR THE PERIOD ENDING SEPTEMBER 30, 2013

	<u>Sept-13 Actual</u>	<u>Sept-13 Budget</u>	<u>Sept-13 Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
<b>Event Revenue</b>						
Arena Rent	103,037	137,220	(34,183)	573,380	467,460	105,920
Premium Seating	320	0	320	178,296	127,000	51,296
Food and Beverage, Merchandise	21,501	37,662	(16,161)	156,080	240,359	(84,279)
Event Revenue	189,094	135,436	53,658	576,234	488,871	87,363
Parking	5,166	7,917	(2,751)	5,166	23,751	(18,585)
Other Income	5,145	1,167	3,978	19,911	3,544	16,367
<b>Gross Operating Revenue</b>	<b>324,263</b>	<b>319,402</b>	<b>4,861</b>	<b>1,509,066</b>	<b>1,350,985</b>	<b>158,081</b>
Event Expenses	142,425	129,948	(12,477)	609,523	454,688	(154,835)
Food and Beverage, Merchandise - U of L Share	3,199	2,475	(724)	13,270	14,905	1,635
Other Expenses	18	0	(18)	10,090	7,620	(2,470)
<b>Event Operating Expenses</b>	<b>145,642</b>	<b>132,423</b>	<b>(13,219)</b>	<b>632,882</b>	<b>477,213</b>	<b>(155,669)</b>
<b>Net Revenue</b>	<b>178,621</b>	<b>186,979</b>	<b>(8,358)</b>	<b>876,184</b>	<b>873,772</b>	<b>2,412</b>
<b>Indirect Expenses</b>						
Administration	412,543	397,291	(15,252)	1,023,814	1,183,430	159,616
Utilities	89,956	101,392	11,436	306,220	319,674	13,454
Insurance	42,741	26,292	(16,449)	72,702	78,872	6,170
Management Fee	40,600	40,600	0	121,800	121,800	0
<b>Total Operating Expenses</b>	<b>585,840</b>	<b>565,575</b>	<b>(20,265)</b>	<b>1,524,536</b>	<b>1,703,776</b>	<b>179,240</b>
<b>Net Operating Profit * (LOSS)</b>	<b>(407,219)</b>	<b>(378,596)</b>	<b>(28,623)</b>	<b>(648,353)</b>	<b>(830,004)</b>	<b>181,651</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.

*AEG MANAGEMENT LOUISVILLE LLC  
 ROLLING FORECAST FISCAL YEAR 2013-2014  
 FOR THE PERIOD ENDING SEPTEMBER 30, 2013*

	<b>2013-2014</b>	<b>2013-2014</b>	
	<b><u>Forecast</u></b>	<b><u>Budget</u></b>	<b><u>Variance</u></b>
<b>Event Revenue</b>			
Arena Rent	5,134,572	4,857,680	276,892
Premium Seating	1,060,976	849,000	211,976
Food and Beverage, Merchandise	2,658,780	2,810,281	(151,501)
Event Revenue	3,266,966	3,267,400	(434)
Parking	91,419	95,000	(3,581)
Other Income	321,087	254,500	66,587
<b>Gross Operating Revenue</b>	<b>12,533,800</b>	<b>12,133,861</b>	<b>399,939</b>
Event Expenses	3,489,435	3,279,123	(210,312)
Food and Beverage, Merchandise - U of L Share	708,383	713,763	5,380
Other Expenses	63,052	50,940	(12,112)
<b>Event Operating Expenses</b>	<b>4,260,869</b>	<b>4,043,826</b>	<b>(217,043)</b>
<b>Net Revenue</b>	<b>8,272,930</b>	<b>8,090,035</b>	<b>182,895</b>
<b>Indirect Expenses</b>			
Administration	4,734,782	4,726,235	(8,547)
Utilities	1,296,248	1,309,702	13,454
Insurance	379,330	315,500	(63,830)
Management Fee	487,200	487,200	0
<b>Total Operating Expenses</b>	<b>6,897,560</b>	<b>6,838,637</b>	<b>(58,923)</b>
<b>Net Operating Profit / (Loss)*</b>	<b>1,375,371</b>	<b>1,251,398</b>	<b>123,973</b>

\* - Excludes "Category A" Revenues, property taxes, and amounts payable in connection with bonds.